

## **1 BACKGROUND**

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As Aftermarket manager you have 9 persons to support our clients, mainly in Europe.

There are eight Process Technicians in the team, five in Kalmar and one each in Germany, Denmark and UK. Their main tasks are:

- Function test before delivery
- Commissioning
- Warranty
- Service
- Repair and rebuilds
- 24/7 on call and remote support

One person based in Kalmar for spares, logistics and Aftermarket documentation with main tasks:

- Buy, stock and sell spare parts and consumables
- Prepare shipping documents and ship parts
- Update client documentation

We build our plants in Kalmar and that is also where we have our warehouse.

The Aftermarket Manager is the main customer point of contact once the project phase is complete.

It is a varied and demanding role, and requires excellent organisational skills, as well as technical ability and good people management skills.

## **2 BUSINESS DESCRIPTION**

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Wärtsilä Puregas Solutions design, assemble, install and commission CAPure biogas upgrading plants and also supply additional equipment such as high-pressure compressors, boilers, flares, H<sub>2</sub>S removal systems etc. Puregas has been operating for more than 20 years and in October 2017 became a part of Wärtsilä.

Puregas has over 30 plants operating within Europe, has grown fast in recent years and intends to continue that growth both within Europe and further afield.

Biogas is produced from food waste, sewage, manure and crops and consists mainly of methane and carbon dioxide. To improve the energy content the gas is upgraded by removing the carbon dioxide. The upgraded biogas, Biomethane, can be used as vehicle fuel, injected into the gas grid or used for liquefaction (LBG).

## **3 JOB DESCRIPTION AFTERMARKET MANAGER**

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As Aftermarket Manager you are responsible to lead and develop the Aftermarket business. You will be part of the management team and responsible for budget and result. You will work in an international environment with a focus on upgrading plants supplied into the European market.

It is a varied and demanding role where sense of urgency sometimes is important to make the best prioritisations.

Description of main duties:

- Part of the Wärtsilä Puregas Solutions Management Team
- Managing personnel and resources
- Managing warranty claims
- Cost calculation, sales and managing of service contracts
- Cost calculation, sales and execution of rebuilds and updates
- Aftermarket input to manufacturing and sales department
- Budgets, forecasts and follow up on monthly basis of Aftermarket projects as well as department overhead
- Being the customer interface after take-over
- Create and update procedures for commissioning and start-up, training, plant performance tests and hand-over
- Make sure that the PT:s have the correct training and tools to do their job efficient and safe
- Manage Aftermarket suppliers
- Create frame work for spare parts, consumables and Aftermarket logistics

The role will be based in our head office in Kalmar. The role requires some travel, which varies dependent on where plants are sold, but could be 15-30 days per year.

We have an experienced and enthusiastic team of engineers, project managers and sales managers with a 'can do' culture, and provide good support and training as needed.

#### **4 PROFILE**

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We believe that to be successful, strong organisational, commercial and technical engineering (mechanical/process/control) skills are important, as well as excellent people management skills.

You will need to be able to coordinate cross functionally within Puregas and the rest of the Wärtsilä organisation

Must be fluent in Swedish and English, and other languages could be advantageous.

Driving license is needed.

Knowledge and/or experience within the following fields would be beneficial, but not compulsory:

- Personnel management
- Budget work
- International experience
- Process industry operation or maintenance
- Project Management
- Anaerobic Digestion, Biogas processing.
- PLC control
- Contract negotiation and review
- Working in an Ex environment

## 5 APPLICATION

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For questions, contact Managing Director:

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Please send applications to: [tony.wickenberg@wartsila.com](mailto:tony.wickenberg@wartsila.com), latest at September 3, 2018.